



# Call for Proposals Sustainable Shea Initiative

#### Introduction

The Global Shea Alliance in partnership with the United States Agency for International Development (USAID) announces this call for proposals from the general public and GSA members for the implementation of the flagship Sustainable Shea Initiative.

### **Background**

The Sustainable Shea Initiative (SSI) launched in 2016, is an eight-year Public Private Partnership, designed to promote the sustainable expansion of the shea industry through sustainability and promotional activities. The project is implemented across seven producing countries - Benin, Burkina Faso, Cote d'Ivoire, Ghana, Mali, Nigeria and Togo.

As part of the project over 100 cooperatives have been created in Ghana and received capacity building trainings on cooperative and business development, kernel aggregation, warehouse management; parkland management, health and safety and conservation. While the cooperatives have been in existence progressively since 2016 and trading with buyers, there is still the need to reinforce their capacities to enable them operate better as small business enterprises.

#### **Description of Roles**

Project proposals are invited from Service Providers to undertake the following specific activities:

- 1. Build the capacity of the community level/group leadership to address the issues on prefinancing, contracting, pricing, warehouse usage etc.
- 2. Develop a simple and easily adaptable warehouse receipt system for cooperatives and provide cooperatives with the needed training for usage.
- 3. Support cooperatives to aggregate their kernels in the 2023 shea season and work with the GSA link each cooperative to buyers.

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- 4. Support cooperatives to understand buyer contracts and facilitate the signing of contracts for the 2023 season.
- 5. Ensure all cooperatives are registered with the Department of Cooperatives.

#### Note

 Proposals should be accompanied by a Certificate of Incorporation and evidence of past work with cooperatives

## **Eligibility for Service Providers**

- Should have good knowledge of the shea industry in Ghana
- Should have evidence of strong experience working with cooperatives and women groups in rural areas
- Should have experience working in Northern Ghana

Interested organizations should submit their applications through email to the Procurement and Administration Manager, Michael Sakyi (<a href="mailto:msakyi@globalshea.com">msakyi@globalshea.com</a>) and copy Program Manager Cecilia Shardey (<a href="mailto:cshardey@globalshea.com">cshardey@globalshea.com</a>) by Tuesday 31st January, 2023.

Kindly download the application form here.

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